

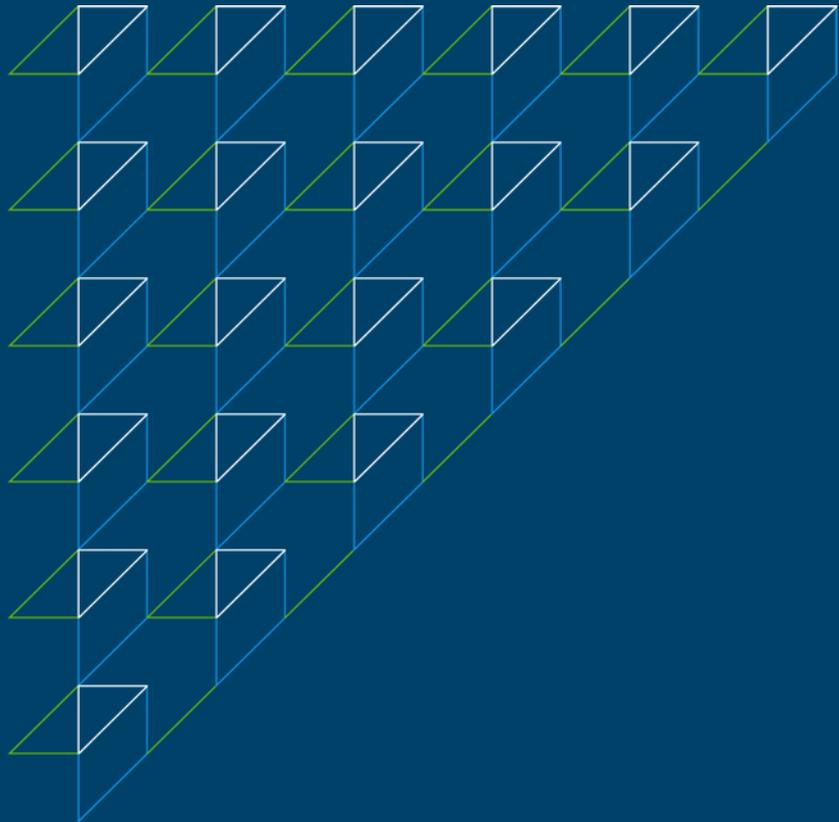
Monthly Stock Market Ownership and Trading Activity Report

Market Reports

Month Ending 30 March 2017



Definitions

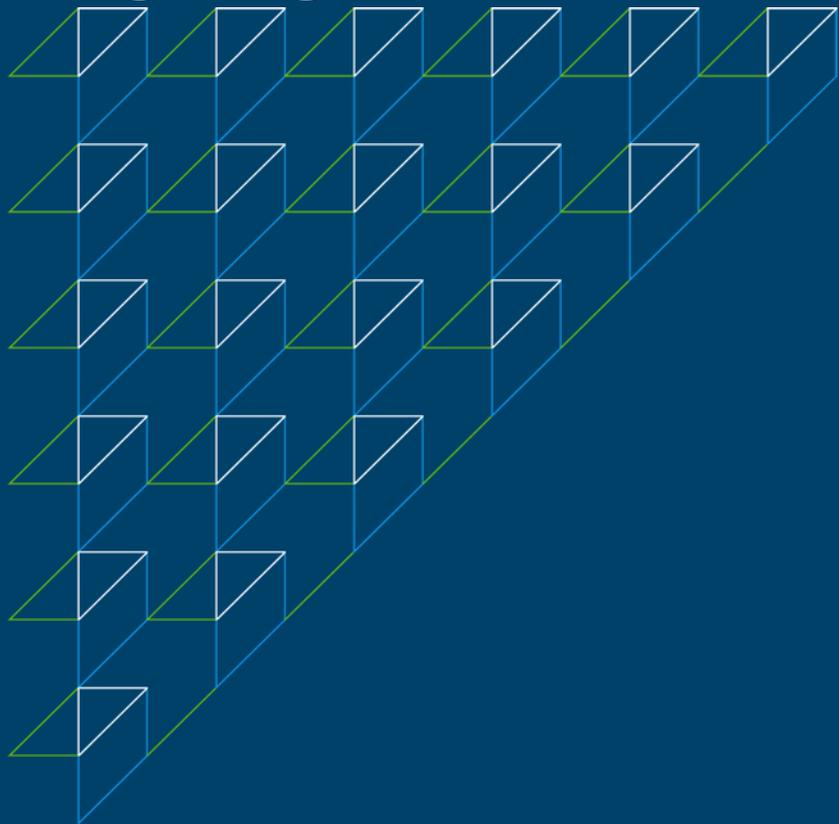


Monthly Stock Market Ownership and Trading Activity Report

Definitions

Nationality	Investor Type	Description
Saudi	Individuals	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).	
GCC	Individuals	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

Highlights



Monthly Stock Market Ownership and Trading Activity Report

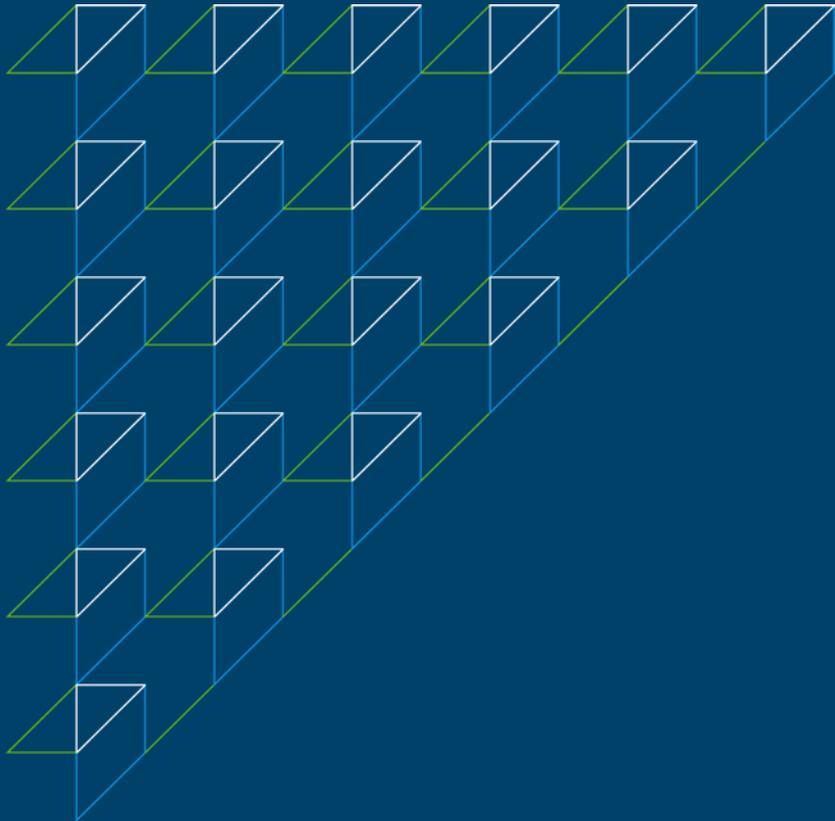
Highlights

The total value of shares traded for the month ending 30 March 2017 amounted to SAR 72.52 billion, decreasing by 4.24% over the previous month; while total stock market capitalization reached SAR 1,638.04 billion at the end of this period, increasing by 0.28% over the previous month.

- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 66.22 billion representing 91.32% of total buying activity, and sales of SAR 66.91 billion representing 92.27% of total selling activity. Total ownership of “Saudi Investors” stood at 93.43% of total market capitalization as of 30 March 2017, representing a decrease of 0.11% from the previous month.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 1.52 billion representing 2.10% of total buying activity, and sales of SAR 1.05 billion representing 1.45% of total selling activity. Total ownership of “GCC Investors” stood at 2.38% of total market capitalization as of 30 March 2017, representing a decrease of 0.01% from the previous month.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 4.77 billion representing 6.58% of total buying activity, and sales of SAR 4.55 billion representing 6.28% of total selling activity. Total ownership of “Foreign Investors” stood at 4.18% of total market capitalization as of 30 March 2017, representing an increase of 0.12% from the previous month.



Stock Market Value Traded Breakdown



Monthly Stock Market Ownership and Trading Activity Report

Value Traded (by Nationality and Investor Type)

Stock Market Traded Value Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	33,431,206,030	46.10%	37,620,910,828	51.88%	-4,189,704,798	-5.78%
	HNWIs	20,791,066,980	28.67%	21,241,966,781	29.29%	-450,899,801	-0.62%
	IPIs	1,893,295,921	2.61%	2,288,021,930	3.16%	-394,726,009	-0.54%
	Individual DPMs	581,800,035	0.80%	636,893,281	0.88%	-55,093,246	-0.08%
	Sub Total (Individuals)	56,697,368,965	78.19%	61,787,792,819	85.20%	-5,090,423,853	-7.02%
	Institutions:						
	Corporates	5,106,215,539	7.04%	1,847,911,086	2.55%	3,258,304,453	4.49%
	Mutual Funds	3,080,040,694	4.25%	1,839,811,388	2.54%	1,240,229,306	1.71%
	GRE's	85,738,877	0.12%	39,978,983	0.06%	45,759,894	0.06%
	Institution DPMs	1,252,054,642	1.73%	1,395,999,101	1.93%	-143,944,460	-0.20%
	Sub Total (Institutions)	9,524,049,752	13.13%	5,123,700,559	7.07%	4,400,349,194	6.07%
Total Saudi Investors	66,221,418,718	91.32%	66,911,493,378	92.27%	-690,074,660	-0.95%	
GCC	Individuals	218,577,966	0.30%	165,433,619	0.23%	53,144,347	0.07%
	Institutions	1,280,032,903	1.77%	875,130,544	1.21%	404,902,359	0.56%
	GCC DPMs	23,441,628	0.03%	10,987,613	0.02%	12,454,015	0.02%
	Total GCC Investors	1,522,052,496	2.10%	1,051,551,776	1.45%	470,500,721	0.65%
Foreign	SWAP Holders	608,657,568	0.84%	3,139,691,139	4.33%	-2,531,033,571	-3.49%
	Foreign Residents	1,052,998,635	1.45%	1,158,113,029	1.60%	-105,114,394	-0.14%
	QFIs	2,946,085,280	4.06%	244,754,789	0.34%	2,701,330,491	3.73%
	Foreign DPMs	165,631,537	0.23%	11,240,124	0.02%	154,391,413	0.21%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	4,773,373,020	6.58%	4,553,799,080	6.28%	219,573,939	0.30%
Grand Total		72,516,844,234	100.00%	72,516,844,234	100.00%		

Monthly Stock Market Ownership and Trading Activity Report

Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	17,022,994,623	23.47%	12,330,419,978	17.00%	4,692,574,646	6.47%
Non-Institutional	55,493,849,610	76.53%	60,186,424,256	83.00%	-4,692,574,646	-6.47%
Grand Total	72,516,844,234	100.00%	72,516,844,234	100.00%		

Definitions

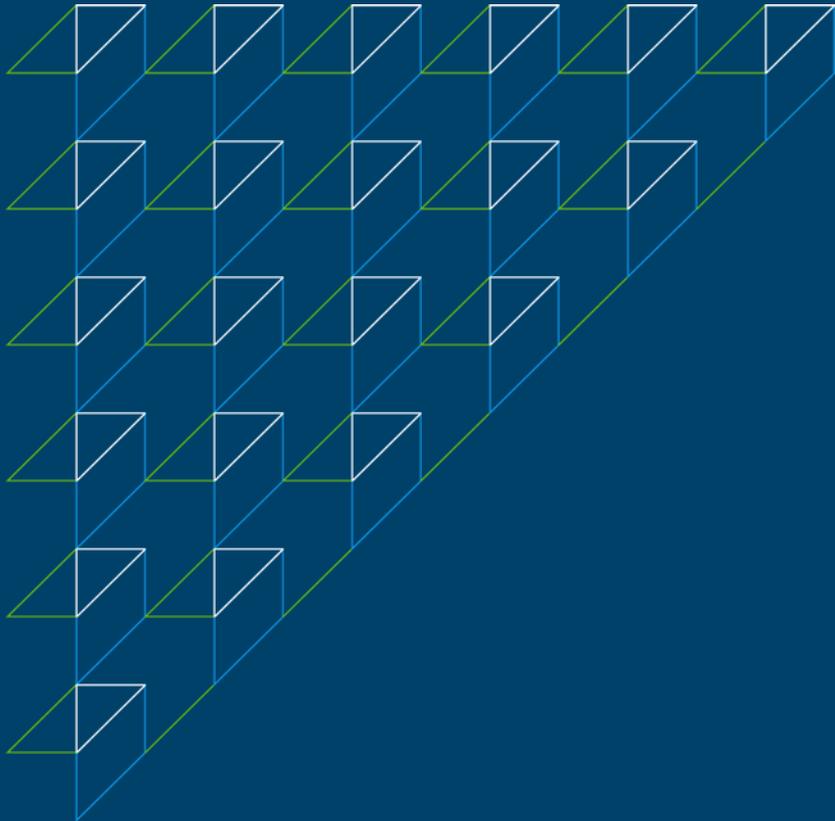
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Stock Market Ownership Breakdown



Monthly Stock Market Ownership and Trading Activity Report

Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 28 February 2017		As of 30 March 2017		Monthly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals:						
	Retail	74,744,693,704	4.58%	74,329,895,687	4.54%	-414,798,018	-0.04%
	HNWIs	131,970,932,960	8.08%	132,181,068,762	8.07%	210,135,803	-0.01%
	IPIs	252,296,755,860	15.45%	253,229,944,035	15.46%	933,188,175	0.01%
	Individual DPMs	5,006,306,001	0.31%	4,671,499,707	0.29%	-334,806,294	-0.02%
	Sub Total (Individuals)	464,018,688,525	28.41%	464,412,408,191	28.35%	393,719,666	-0.06%
	Institutions:						
	Corporates	278,874,473,709	17.07%	280,881,138,347	17.15%	2,006,664,637	0.07%
	Mutual Funds	88,378,962,439	5.41%	89,399,831,424	5.46%	1,020,868,985	0.05%
	GRE's	650,556,843,191	39.83%	649,739,744,314	39.67%	-817,098,878	-0.16%
	Institution DPMs	46,098,095,282	2.82%	46,062,711,350	2.81%	-35,383,931	-0.01%
	Sub Total (Institutions)	1,063,908,374,621	65.13%	1,066,083,425,435	65.08%	2,175,050,814	-0.05%
Total Saudi Investors	1,527,927,063,146	93.54%	1,530,495,833,625	93.43%	2,568,770,479	-0.11%	
GCC	Individuals	2,931,855,349	0.18%	2,985,258,703	0.18%	53,403,354	0.00%
	Institutions	35,564,952,144	2.18%	35,451,801,103	2.16%	-113,151,041	-0.01%
	GCC DPMs	589,229,716	0.04%	617,568,476	0.04%	28,338,759	0.00%
	Total GCC Investors	39,086,037,208	2.39%	39,054,628,281	2.38%	-31,408,927	-0.01%
Foreign	SWAP Holders	13,327,609,470	0.82%	10,901,741,945	0.67%	-2,425,867,525	-0.15%
	Foreign Residents	4,355,623,562	0.27%	4,343,966,817	0.27%	-11,656,744	0.00%
	QFIs	1,901,704,957	0.12%	4,633,456,661	0.28%	2,731,751,704	0.17%
	Foreign DPMs	1,822,120,954	0.11%	2,004,693,933	0.12%	182,572,979	0.01%
	Strategic Partners	45,000,027,085	2.75%	46,610,074,373	2.85%	1,610,047,287	0.09%
	Total Foreign Investors	66,407,086,028	4.07%	68,493,933,729	4.18%	2,086,847,701	0.12%
Grand Total		1,633,420,186,382	100.00%	1,638,044,395,636	100.00%	4,624,209,253	

Monthly Stock Market Ownership and Trading Activity Report

Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 28 February 2017		As of 30 March 2017		Monthly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,419,417,080,808	86.90%	1,424,204,205,667	86.95%	4,787,124,859	0.05%
Non-Institutional	214,003,105,574	13.10%	213,840,189,969	13.05%	-162,915,606	-0.05%
Grand Total	1,633,420,186,382	100.00%	1,638,044,395,636	100.00%	4,624,209,253	

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

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Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

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Thank you

