

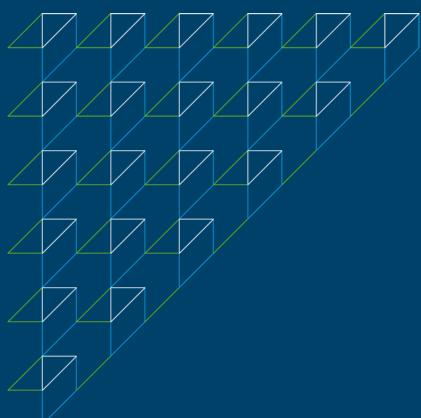
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 14 March 2019



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

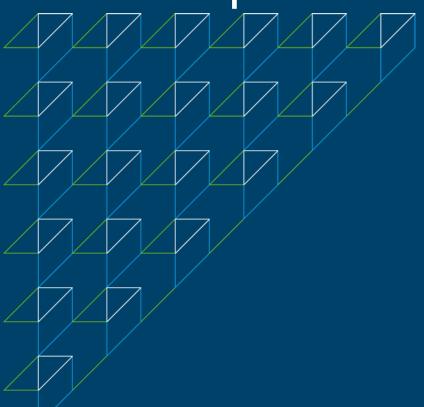
| Nationality | Investor Type | Description | | | | | | |
|-------------|--|---|--|--|--|--|--|--|
| | Individuals* | Saudi Individuals have been classified under 4 categories as defined below: | | | | | | |
| | - Retail | Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs. | | | | | | |
| | - High Net Worth Investors (HNWIs) | HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below). | | | | | | |
| | - Individual Professional Investors (IPIs) | IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually. | | | | | | |
| Saudi | - Individual DPMs | Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | | |
| Saudi | Institutions | Saudi Institutions have been classified under 4 categories as defined below: | | | | | | |
| | - Corporates | Saudi company with a commercial registration permitting its investment in the stock market . | | | | | | |
| | - Mutual Funds | A mutual fund managed by an Authorized Person and licensed by the CMA. | | | | | | |
| | - Government Related Entities (GREs) | A Government entity or a supranational authority recognized by the CMA. | | | | | | |
| | - Institutional DPMs | Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | | |
| | Individuals* | GCC natural person | | | | | | |
| GCC | Institutions | GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities. | | | | | | |
| | GCC DPMs | GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | | |
| | SWAP Holders | Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients. | | | | | | |
| | Foreign Residents* | Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals). | | | | | | |
| Foreign | QFls | Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange. | | | | | | |
| | Foreign DPMs | Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | | |
| | Strategic Partners | Foreign investors considered founders and partners of Saudi listed companies. | | | | | | |
| | NRFI | Non-Resident Foreign Investors in accordance with the Guidance Note for the investment of Non- Resident Foreigners in Parallel Market | | | | | | |

*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 6,148,945,654 39.25% 6,548,174,185 41.80% -399,228,531 -2.55% **HNWIs** 3,454,435,505 22.05% 3,978,882,144 25.40% -524,446,639 -3.35% **IPIs** 711.331.165 4.54% 1.005.708.933 6.42% -294.377.767 -1.88% Individual DPMs 159.678.771 1.02% 176.846.119 1.13% -17.167.348 -0.11% Sub Total (Individuals) 10,474,391,096 66.87% 11,709,611,382 74.75% -1,235,220,286 -7.89% Institutions: Saudi Corporates 5.63% 77.795.310 0.50% 881.411.605 803.616.295 5.13% **Mutual Funds** 520.304.775 3.32% 468.892.081 2.99% 51.412.694 0.33% GRE's 1,601,094 0.01% 315,044,534 2.01% -313,443,441 -2.00% Institution DPMs 196.141.919 1.25% 172.362.368 1.10% 23.779.551 0.15% Sub Total (Institutions) 1,599,459,393 10.21% 1,759,915,279 11.23% -160,455,886 -1.02% Total Saudi Investors 12,073,850,489 77.08% 13,469,526,660 85.99% -1,395,676,171 -8.91% Individuals 36.836.231 0.24% 23,128,481 0.15% 13,707,751 0.09% Institutions 195.622.875 1.25% 366.658.005 2.34% -171.035.130 -1.09% GCC GCC DPMs 0.00% 37,722,876 0.24% -0.24% 31,759 -37,691,117 Total GCC Investors 232,490,865 1.48% 427.509.362 2.73% -195.018.496 -1.24% **SWAP Holders** 195,426,134 1.25% 447,853,388 2.86% -252,427,254 -1.61% Foreign Residents 151.890.831 0.97% 173.127.886 1.11% -21.237.055 -0.14% QFIs 3,010,968,388 19.22% 1,145,288,344 7.31% 1,865,680,043 11.91% **Foreign** Foreign DPMs 69.276 0.00% 19.204 0.00% 50.072 0.00% -1,371,139 Strategic Partners 0.00% 1,371,139 0.01% -0.01% 21.44% Total Foreign Investors 3,358,354,629 1,767,659,961 11.28% 1,590,694,668 10.15% **Grand Total** 15,664,695,983 100.00% 15,664,695,983 100.00%



Value Traded (by Investor Classification)

| Main Market Value Traded Breakdown - By Investor Classification | | | | | | | | | |
|---|----------------|-----------------|----------------|------------------|---------------------|--------------------------------|--|--|--|
| | Buy | | Sell | | Net Value Traded | | | | |
| Investor Classification | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell) | | | |
| Institutional | 5,872,587,762 | 37.49% | 4,941,383,287 | 31.54% | 931,204,47 | 5.94% | | | |
| Non-Institutional | 9,792,108,222 | 62.51% | 10,723,312,696 | 68.46% | -931,204,47 | -5.94% | | | |
| Grand Total | 15,664,695,983 | 100.00% | 15,664,695,983 | 100.00% | | | | | |

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 7 March 2019 As of 14 March 2019 **Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (SAR) (%) Individuals: Retail 76,220,553,104 3.79% 78,056,809,490 3.83% 1,836,256,385 0.04% **HNWIs** 156,791,093,828 7.81% 7.80% 1,924,999,926 -0.01% 158,716,093,754 **IPIs** 273.083.392.415 13.60% 274.164.777.687 13.47% 1.081.385.272 -0.13% Individual DPMs 5.404.350.633 0.27% 5.452.577.245 0.27% 48.226.612 0.00% Sub Total (Individuals) 511,499,389,980 25.47% 516,390,258,176 25.37% 4,890,868,195 -0.10% Institutions: Saudi 769.214.927 Corporates 304.494.421.705 15.16% 305.263.636.632 15.00% -0.16% Mutual Funds 183.862.065.129 9.15% 193.540.532.616 9.51% 9.678.467.488 0.35% GRE's 812,258,179,852 40.44% 829,271,141,902 40.74% 17,012,962,050 0.30% Institution DPMs 52.388.277.719 2.61% 45.892.468.291 2.25% -6.495.809.428 -0.35% Sub Total (Institutions) 1,353,002,944,405 67.36% 1,373,967,779,442 67.50% 20.964.835.037 0.14% Total Saudi Investors 1,864,502,334,385 92.83% 1,890,358,037,617 92.87% 25,855,703,232 0.05% Individuals 3.041.297.416 0.15% 3.099.415.906 0.15% 58.118.491 0.00% Institutions 37.393.574.930 1.86% 38.004.313.878 1.87% 610.738.948 0.01% **GCC** GCC DPMs 0.04% 0.04% -1,276,526 0.00% 875,166,389 873,889,864 Total GCC Investors 41.310.038.735 2.06% 41.977.619.648 2.06% 667.580.913 0.01% **SWAP Holders** 13,237,596,109 0.66% 13,551,845,447 0.67% 314,249,338 0.01% Foreign Residents 3.596.791.568 0.18% 3.633.381.180 0.18% 36.589.612 0.00% **QFIs** 19,395,737,570 0.97% 20,405,567,272 1.00% 1,009,829,702 0.04% **Foreign** Foreign DPMs 4.254.532.083 0.21% 4.288.379.874 0.21% 33.847.791 0.00% 3.10% -1.099.248.665 Strategic Partners 62.318.807.719 61.219.559.054 3.01% -0.09% Total Foreign Investors 102,803,465,051 5.12% 103,098,732,829 5.07% 295,267,778 -0.05% **Grand Total** 2,008,615,838,171 100.00% 2,035,434,390,094 100.00% 26,818,551,923



Ownership Value (by Investor Classification)

| Main Market Ownership Breakdown - By Investor Classification | | | | | | | | | | |
|--|------------------------|------------------|------------------------|------------------|---------------|------------------------------|--------------------|--|--|--|
| | As of 7 March 2019 | | As of 14 March 2019 | | Weekly Change | | | | | |
| Investor Classification | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | | Δ Holding Value (SAR) | ∆ Ownership (%) | | | |
| Institutional | 1,768,966,102,254 | 88.07% | 1,791,928,689,764 | 88.04% | | 22,962,587,509 | -0.03% | | | |
| Non-Institutional | 239,649,735,917 | 11.93% | 243,505,700,330 | 11.96% | | 3,855,964,414 | 0.03% | | | |
| Grand Total | 2,008,615,838,171 | 100.00% | 2,035,434,390,094 | 100.00% | | 26,818,551,923 | | | | |

Definitions

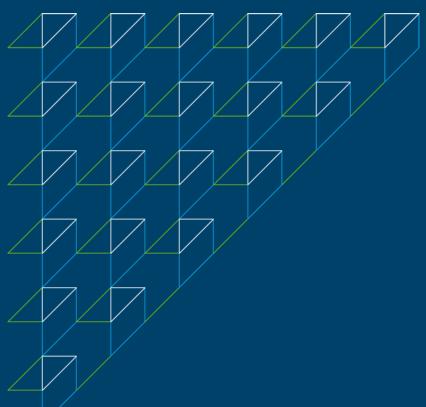
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

| Nationality | Investor Type | Buy | | Sell | | Net Value Traded | |
|-------------------------|----------------------------------|--------------|-----------------|-----------------|------------------|---------------------|-------------------------------|
| | | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell |
| | Individuals | 5,509,787 | 82.15% | 4,653,257 | 69.38% | 856,530 | 12.77% |
| | Corporates | 95,303 | 1.42% | 1,464,635 | 21.84% | -1,369,332 | -20.42% |
| Saudi | GRE's | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| | Institution | 253,365 | 3.78% | 456,144 | 6.80% | -202,779 | -3.02% |
| | Total Saudi Investors | 5,858,455 | 87.35% | 6,574,035 | 98.02% | -715,581 | -10.67% |
| GCC | Individuals | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| | Institutions | 0 | 0.00% | 57,196 | 0.85% | -57,196 | -0.85% |
| | Total GCC Investors | 0 | 0.00% | 57,196 | 0.85% | -57,196 | -0.85% |
| | SWAP Holders | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Famaian | Foreign Residents | 51,419 | 0.77% | 40,438 | 0.60% | 10,981 | 0.16% |
| Foreign | QFIs | 797,168 | 11.89% | 35,373 | 0.53% | 761,795 | 11.36% |
| | Total Foreign Investors | 848,587 | 12.65% | 75,811 | 1.13% | 772,776 | 11.52% |
| Frand T | otal | 6,707,042 | 100.00% | 6,707,042 | 100.00% | | |
| Nomu-Pa | rallel Market Value ⁻ | Гraded Break | down - By Inv | estor Classific | cation | | |
| Investor Classification | | Bu | y | Sel | ı | Net Value Traded | |
| | | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Se |

Institutional:

Institutional

Non-Institutional

Grand Total

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

17.08%

82.92%

100.00%

2,013,347

4,693,695

6,707,042

30.02%

69.98%

100.00%

-867,511

-12.93%

12.93%

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

1,145,836

5,561,206

6,707,042

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

| Nationality | Investor Type | As of 7 March 2019 | | As of 14 March 2019 | | Weekly Change | |
|-------------|-------------------------|------------------------|------------------|------------------------|------------------|--------------------------|--------------------|
| | | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | Δ Holding Value (SAR) | Δ Ownership (%) |
| | Individuals | 4,199,236,685 | 94.98% | 4,231,582,675 | 95.13% | 32,345,990 | 0.15% |
| | Corporates | 151,729,973 | 3.43% | 146,834,702 | 3.30% | -4,895,271 | -0.13% |
| Saudi | GRE's | - | - | - | - | - | - |
| | Institution | 38,933,312 | 0.88% | 39,497,564 | 0.89% | 564,252 | 0.01% |
| | Total Saudi Investors | 4,389,899,970 | 99.29% | 4,417,914,941 | 99.31% | 28,014,971 | 0.02% |
| | Individuals | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| GCC | Institutions | 12,524,123 | 0.28% | 12,031,518 | 0.27% | -492,605 | -0.01% |
| | Total GCC Investors | 12,524,123 | 0.28% | 12,031,518 | 0.27% | -492,605 | -0.01% |
| | SWAP Holders | 229,023 | 0.01% | 255,628 | 0.01% | 26,605 | 0.00% |
| Foreign | Foreign Residents | 3,883,678 | 0.09% | 3,906,946 | 0.09% | 23,268 | 0.00% |
| | QFIs | 14,722,346 | 0.33% | 14,291,067 | 0.32% | -431,279 | -0.01% |
| | Total Foreign Investors | 18,835,047 | 0.43% | 18,453,641 | 0.41% | -381,406 | -0.01% |
| Grand Total | | 4,421,259,140 | 100.00% | 4,448,400,100 | 100.00% | 27,140,960 | |

| Nomu-Parallel Market Ownership Breakdown - By Investor Classification | | | | | | | | | |
|---|------------------------|------------------|------------------------|------------------|--------------------------|--------------------|--|--|--|
| | As of 7 March 2019 | | As of 14 March 2019 | | Weekly Change | | | | |
| Investor Classification | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | Δ Holding Value (SAR) | Δ Ownership (%) | | | |
| Institutional | 218,138,777 | 4.93% | 212,910,479 | 4.79% | -5,228,298 | -0.15% | | | |
| Non-Institutional | 4,203,120,363 | 95.07% | 4,235,489,621 | 95.21% | 32,369,258 | 0.15% | | | |
| Grand Total | 4,421,259,140 | 100.00% | 4,448,400,100 | 100.00% | 27,140,960 | | | | |

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



