

# SAUDI TADAWUL GROUP ANNOUNCES ITS INTENTION TO LIST ON SAUDI EXCHANGE'S MAIN MARKET

# THE OFFERING

36 million

Shares to be offered as part of an IPO with a listing on the Saudi Exchange

30%

Of Saudi Tadawul Group's issued share capital

100%

Of 36m shares to be offered to institutional investors

30%

Up to 10.8m shares to be clawed back and offered to retail investors



## Message from the Group CEO

"Driven by our global thinking and ambitions, the listing will provide an important strategic dimension to realize the Company's objectives, increase the Saudi capital market's sophistication and cement its position as a regional center for capital formation and a globally competitive and attractive investment destination.

As a national company, our aim is to support retail investors and ensure that they have an adequate opportunity to participate in, and benefit from the offering."

Eng. Khalid Al Hussan

# **KEY INVESTMENT HIGHLIGHTS**



A National Champion and Integral to the Delivery of the Vision 2030



A Differentiated Business Model - Integrated, Scalable and Diverse



Primed to be the Center for Regional Capital Formation



The Company has Delivered a Strong Financial Performance Characterized by Significant Growth and Increasing Margins

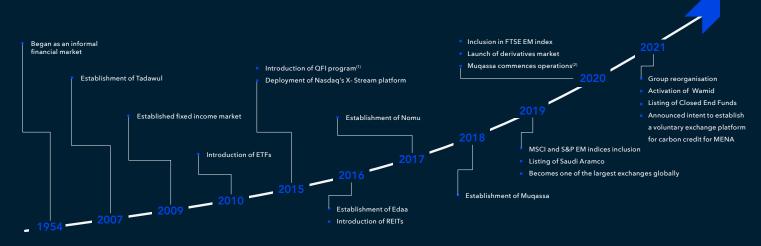


A Seasoned Leadership Team with a Track Record of Delivery



Significant Growth
Opportunities Ahead

# A HISTORY OF INNOVATION AND EXECUTION



## ABOUT SAUDI TADAWUL GROUP

The Company enacted a corporate reorganization during early 2021, resulting in the Company converting into a holding company, wholly owning the main subsidiaries, each focused on a pillar of the Company's capital market offering. The operational independence of each main subsidiary is expected to promote an agile environment, supporting rapid responses to evolving regional and global market trends across the Company's service offering.

> مجموعة تداول السعودية Saudi Tadawul Group



#### **TRADING**

A dedicated stock exchange business previously known as the Saudi Stock Exchange Company (Tadawul), enabling issuers to raise capital and list their securities.



#### **SETTLEMENT**

A securities depository center company providing settlement for all securities along with depository services, including custody, issuers services and investors services.



#### **CLEARING**

The Securities Clearing Center Company ("Muqassa"), a wholly owned subsidiary, guarantees the trades and provides clearing services for financial derivatives. Muqassa is expected to extent its clearing services to all other securities including equities, fixed income as well as additional derivatives products in the future.



### INNOVATION

An innovative technology solutions company, aimed at driving technology based innovation while pursuing new opportunities in the region.

This is complemented by the Tadawul Real Estate Company (TREC) a 33.12% owned subsidiary which operates in the field of real estate management and development.

## **Alignment with Vision 2030 Objectives**



FSDP goal of development of an advanced capital market



Increase foreign direct investment from 3.8% to 5.7% of GDP



Increase the private sector's contribution from 40% to 65% of GDP



Increase SME GDP contribution from 20% to 35%

In focus: Saudi Tadawul Group

500 +Registered Securities

2,600+ Registered QFIs as at Q3 2021 21x increase since January 2018 ~SAR 134 bn

Raised Through IPOs (2018-2021) As at 30 September 2021

Listed World's Largest

IPO

hosting the listing and trading of shares of Aramco in 2019

Growing global significance driven by inclusion in EM indices, and the country to proceed fastest from the watch list to EM status for MSCI









## **Financial Profile**

Existing levels of organic capital and free cash flow generation enables the Company to maintain a well-capitalized balance sheet and positions the Company for strong dividend potential.

**SAR 1,080m / SAR 909m** Revenue

(FY 2020 / 9M 2021)

**SAR 501m / SAR 477m Net Profit** 

(FY 2020 / 9M 2021)

36% / 84%

**Operating Revenue / Net Profit CAGR** (2018-2020)

30% / 38%

**Operating Revenue / Net** Profit yoy Growth (9M 2021)

55% / 60% **EBITDA Margin** (FY 2020 / 9M 2021)